



Profit & Loss Report (Short) - From Apr 2016 to Sep 2016

		Current Month			Year to date					Full Year			
		Actual	Budget	Variance	Actual	Budget	Variance	Last Yr	Variance	Actual	Budget	Variance	Last Yr
<u>Income</u>													
4-1100	BLDG- Building	107,696	10,000	97,696	591,186	60,000	531,186		591,186	591,529	120,000	471,529	
4-1200	Sales - Outdoor	81,039	11	81,028	484,065	66	483,999		484,065	486,532	132	486,400	
4-1400	Sales - Consult	1,013		1,013	9,902		9,902		9,902	9,902		9,902	
4-1500	Sales - Contrac	28,933		28,933	101,018		101,018		101,018	101,018		101,018	
4-2000	Returns and Allowa		-500	500		-3,000	3,000				-6,000	6,000	
4-5000	Freight Collected									26		26	
4-8000	Miscellaneous Inco									381		381	
4-9000	Rebates OUTD2		-1,000	1,000		-6,000	6,000				-12,000	12,000	
<u>Total Income</u>		218,682	8,511	210,171	1,186,171	51,066	1,135,105	0	1,186,171	1,189,388	102,132	1,087,256	0
<u>Cost Of Sales</u>													
5-1100	COS - Building	60,883	50	60,833	333,274	300	332,974		333,274	333,460	600	332,860	
5-1200	COS - Outdoor	47,880	600	47,280	284,493	3,600	280,893		284,493	285,705	7,200	278,505	
5-1300	COS - Other		700	-700		4,200	-4,200				8,400	-8,400	
5-1400	COS - Consultin		80	-80		480	-480				960	-960	
5-1500	COS - Contracti		900	-900		5,400	-5,400				10,800	-10,800	
5-1920	Inventory Ad				-101		-101		-101	-101		-101	
5-1930	Freight In	377		377	1,974		1,974		1,974	1,974		1,974	
<u>Total Cost Of Sales</u>		109,139	2,330	106,809	619,641	13,980	605,661	0	619,641	621,038	27,960	593,078	0
Gross Profit		109,542	6,181	103,361	566,531	37,086	529,445	0	566,531	568,350	74,172	494,178	0

	Current Month			Year to date					Full Year				
	Actual	Budget	Variance	Actual	Budget	Variance	Last Yr	Variance	Actual	Budget	Variance	Last Yr	
<u>Expenses</u>													
6-1050	Accounting Fees		18	-18		93	-93			222	-222		
6-1100	Bank Charges	29		29	194		194	194	235		235		
6-1300	Insurance	325		325	1,950		1,950	1,950	1,950		1,950		
6-1500	Office Supplies	719		719	3,737		3,737	3,737	3,737		3,737		
6-1550	Postage	181		181	1,073		1,073	1,073	1,073		1,073		
6-2100	Cleaning	870		870	5,220		5,220	5,220	5,220		5,220		
6-2150	Equipment Lease	850		850	5,100		5,100	5,100	5,100		5,100		
6-2400	Rent	6,940		6,940	41,640		41,640	41,640	41,640		41,640		
6-2450	Repairs & Maint	428		428	2,323		2,323	2,323	2,323		2,323		
6-2600	Store Supplies	182		182	1,092		1,092	1,092	1,092		1,092		
6-2700	Telephone	976		976	5,368		5,368	5,368	5,368		5,368		
6-2800	Utilities	1,245		1,245	7,399		7,399	7,399	7,399		7,399		
6-3500	Staff Amenities	575		575	2,455		2,455	2,455	2,455		2,455		
6-3550	Staff Refreshme	138		138	708		708	708	708		708		
6-6170	Entertainment	98		98	293		293	293	293		293		
6-6300	Motor Vehicle E	295		295	1,348		1,348	1,348	1,348		1,348		
6-6400	Printing	285		285	2,803		2,803	2,803	2,803		2,803		
6-6500	Promotions	1,050		1,050	6,325		6,325	6,325	6,325		6,325		
<u>Total Expenses</u>		15,186	18	15,168	89,028	93	88,935	0	89,028	89,069	222	88,847	0
Operating Profit		94,357	6,163	88,194	477,503	36,993	440,510	0	477,503	479,281	73,950	405,331	0

	Current Month			Year to date					Full Year			
	Actual	Budget	Variance	Actual	Budget	Variance	Last Yr	Variance	Actual	Budget	Variance	Last Yr
<u>Other Income</u>												
8-1112 ODBCx Insert				4,444		4,444		4,444	4,444		4,444	
<u>Total Other Income</u>		0	0	4,444	0	4,444	0	4,444	4,444	0	4,444	0
<u>Other Expenses</u>												
9-1100 Depn - Lease Im	1,200		1,200	2,434		2,434		2,434	2,434		2,434	
<u>Total Other Expenses</u>	1,200	0	1,200	2,434	0	2,434	0	2,434	2,434	0	2,434	0
Net Income	93,157	6,163	86,994	479,513	36,993	442,520	0	479,513	481,291	73,950	407,341	0

Number of Rows: 35

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