

Datawise Job Forecasting

048 - Job P & L - Job per column for any date range - Period 01/10/2005 to 01/11/2010

	TOTAL	ABC of Building	Renovations Expo	Build a House	Build a Deck
4-0000 INCOME					
4-1000 Sales					
4-1100 BLDG- Building	7,958	323	934	2,828	3,871
4-1200 Sales - Outdoor	39,971	13,607	6,370	6,358	13,636
4-1400 Sales - Consulting	3,303	300	480	450	2,073
Total Sales	51,232	14,230	7,784	9,636	19,580
4-8000 Miscellaneous Income	447	160	66	164	57
Total Income	51,679	14,390	7,850	9,800	19,637
5-0000 COST OF SALES					
5-1000 Purchases					
5-1100 COS - Building	4,930	192	578	1,787	2,371
5-1200 COS - Outdoor	23,881	8,206	3,807	3,807	8,060
Total Purchases	28,812	8,398	4,386	5,595	10,431
Total Cost of Sales	28,812	8,398	4,386	5,595	10,431
GROSS SURPLUS	22,867	5,991	3,464	4,205	9,206
	44.2%	41.6%	44.1%	42.9%	46.8%
6-0000 EXPENSES					
6-3000 Personnel Expenses					
6-3550 Staff Refreshments	167	97		70	
Total Personnel Expenses	167	97		70	
6-6000 Sales & Marketing Expenses					
6-6300 Motor Vehicle Expenses	280	63	66	94	57
Total Sales & Marketing Expenses	280	63	66	94	57
Total Expenses	447	160	66	164	57
NET TRADING SURPLUS	22,420	5,831	3,398	4,041	9,149
NET TAXABLE SURPLUS	22,420	5,831	3,398	4,041	9,149
	43.3%	40.5%	43.2%	41.2%	46.5%