

0. Development data "c:\myb9\01data"

Statement of Financial Performance by period for divisions - Bldg, Outd.

	January 2007	February 2007	March 2007	April 2007	May 2007	June 2007	July 2007	August 2007	September 2007	October 2007	November 2007	December 2007	TOTAL
BLDG													
4-0000 INCOME													
4-1000 Sales													
4-1100 Sales - Building				47,240	96,914	110,427	124,035	111,774					490,391
Total Sales				47,240	96,914	110,427	124,035	111,774					490,391
Total Income				47,240	96,914	110,427	124,035	111,774					490,391
5-0000 COST OF SALES													
5-1000 Purchases													
5-1100 COS - Building				25,593	52,788	64,348	71,012	65,296					279,040
Total Purchases				25,593	52,788	64,348	71,012	65,296					279,040
Total Cost of Sales				72,834	149,702	174,775	195,048	177,070					769,431
GROSS SURPLUS				21,646	44,125	46,078	53,022	46,478					211,350
				45.8%	45.5%	41.7%	42.7%	41.5%					43.0%
6-0000 EXPENSES													
6-2000 Operating Expenses													
6-2100 Cleaning				870	870	870	870	870					4,350
Total Operating Expenses				870	870	870	870	870					4,350
Total Expenses				870	870	870	870	870					4,350
NET TRADING SURPLUS				20,776	43,255	45,208	52,152	45,608					207,000
NET TAXABLE SURPLUS - BLDG				20,776	43,255	45,208	52,152	45,608					207,000
				43.9%	44.6%	40.9%	42.0%	40.8%					42.2%

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	January 2007	February 2007	March 2007	April 2007	May 2007	June 2007	July 2007	August 2007	September 2007	October 2007	November 2007	December 2007	TOTAL
OUTD													
4-0000 INCOME													
4-1000 Sales													
4-1200 Sales - Outdoor				67,256	82,986	92,853	91,087	68,841					403,025
Total Sales				67,256	82,986	92,853	91,087	68,841					403,025
Total Income				67,256	82,986	92,853	91,087	68,841					403,025
5-0000 COST OF SALES													
5-1000 Purchases													
5-1200 COS - Outdoor				39,342	48,348	54,975	53,148	39,820					235,635
Total Purchases				39,342	48,348	54,975	53,148	39,820					235,635
Total Cost of Sales				106,598	131,334	147,829	144,236	108,662					638,661
GROSS SURPLUS				27,913	34,638	37,878	37,939	29,020					167,390
				41.5%	41.7%	40.7%	41.6%	42.1%					41.5%
6-0000 EXPENSES													
6-3000 Personnel Expenses													
6-3500 Staff Amenities					500	440	560	380					1,880
6-3550 Staff Refreshments					215	115	111	129					570
Total Personnel Expenses					715	555	671	509					2,450
Total Expenses					715	555	671	509					2,450
NET TRADING SURPLUS				27,913	33,923	37,323	37,268	28,511					164,940
NET TAXABLE SURPLUS - OUTD				27,913	33,923	37,323	37,268	28,511					164,940
				41.5%	40.8%	40.1%	40.9%	41.4%					40.9%