

1. Demo Company

Gross Margins by Customer and Product - Summary

From 01/12/2004 to 31/12/2005

Customer/Product Name	Quantity	Sales	COGS	Margin	Percent
<u>Andrew Craig</u>					
Sun Cooler Set	1	88.89	85.00	3.89	4.3%
Total for Andrew Craig	1	88.89	85.00	3.89	4.3%
<u>A-Z Stationery Supplies</u>					
Steel Stand	56	122 222.22	98 000.00	24 222.22	19.8%
Total for A-Z Stationery Supplies	56	122 222.22	98 000.00	24 222.22	19.8%
<u>Chelsea Mosset</u>					
Bottles	5	80.00	75.00	5.00	6.2%
Total for Chelsea Mosset	5	80.00	75.00	5.00	6.2%
<u>Def Leppard</u>					
Cooler & Filter Bundle	5	9 111.11	5 637.50	3 473.61	38.1%
Bottles	0				
Sun Cooler Gift	5	190.00	50.00	140.00	73.6%
Cooler Assembly	8	930.55	4 577.50	-3 646.95	-391.9%
Total for Def Leppard	18	10 231.66	10 265.00	-33.34	-0.3%
<u>Island Way Motel</u>					
Cooler Assembly	7	777.78	210.00	567.78	73.0%
Total for Island Way Motel	7	777.78	210.00	567.78	73.0%
<hr/>					
Report Totals	87	133 400.55	108 635.00	24 765.55	18.5%
<hr/>					